

BERRY

MATERIAL HANDLING

www.berrymaterial.com

The LIFTER

SECOND QUARTER 2017

The new Yale® MX series

Everything you want, nothing you don't.



The Yale® GP040-60MX series is the perfect combination of power, speed, serviceability, and versatile options. Get the unit you want without sacrificing dependability or your budget.

Now available at all locations!

Pg 6



Warehouse Solutions - Guard Rail

Pg 1

Manage your Fleet with



Pg 6

Need a lift?



New and Used Inventory

Pgs 2-5

WICHITA, KS
3769 McCormick
(316) 945-0101
(800) 333-6576

TOPEKA, KS
1300 NW US 24 HWY
(785) 228-2225
(800) 864-7980

SALINA, KS
3037 S Centennial Rd
(785) 825-5151
(888) 399-3983

GARDEN CITY, KS
3830 W Jones
(620) 277-2290
(800) 475-2290

Steel King protective guard rail...

Built better to protect better

Industrial lift truck accidents are a common and costly occurrence.

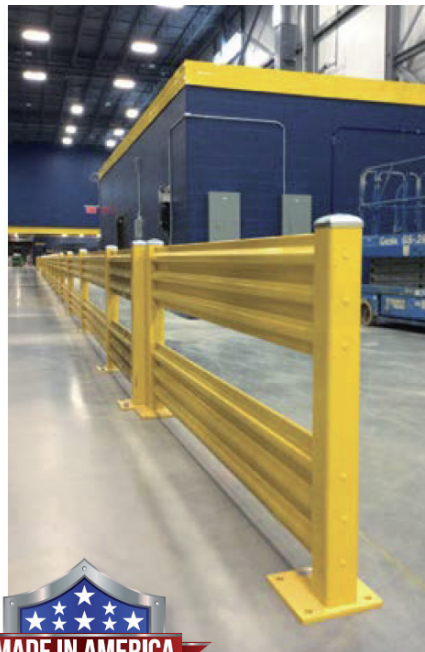
OSHA estimates that there are 680,400 accidents each year involving powered industrial trucks. Approximately 90,000 workers suffer some type of injuries in these accidents, resulting in lost work time, workers' compensation claims, and productivity losses – not to mention the damage inflicted upon equipment and facilities. About 100 people lose their lives each year in these accidents¹.

Steel King's protective products provide a cost effective barrier against the effects of such accidents.

1. Source: Powered industrial truck accidents report through OSHA's "First report of serious accidents" 1985-1990



People are your most important assets



Help protect them by separating work stations and walkways from lift-truck traffic with Steel King industrial safety railing.

Berry Material Handling carries Steel King medium and heavy duty guard rail. Lift-out options, safety gates, and racking column protectors also available.



Call our Supplies team for current pricing and availability.



USED EQUIPMENT



EQ# 1037051

YALE 2011 ERP030VT,
3000# CAPACITY, SIDE-
SHIFT, FFL 3 STAGE MAST
82"/187", 36V ELECTRIC
4523 HRS



EQ# 1054876

YALE 2012 ERC040, 4000#
CAPACITY, SIDE-SHIFT, 3
STAGE MAST 94"/216",
36V ELECTRIC
4977 HRS



EQ# 1108101

YALE 2005 ERC060,
6000# CAPACITY, SIDE-
SHIFT, FFL 3 STAGE MAST
98"/217", 48-VOLT
ELECTRIC
7923 HRS



EQ# 1115882

YALE 2002 OS030EC,
3000# CAPACITY, 195"
LIFT HEIGHT, 24 VOLT
ELECTRIC
1104 HRS



EQ# 621136

YALE 2000 GLC030AF,
3000# CAPACITY, FORK
POSITIONER, FFL 3 STAGE
MAST 82"/189", B/U
ALARM, LP
8267 HRS



EQ# 1140898

HYSTER 2013 S35FT,
3500# CAPACITY, FORK
POSITIONER, FFL 3 STAGE
MAST 82"/187", B/U
ALARM, LP
6326 HRS



EQ# 1140895

HYSTER 2013 S35FT,
3500# CAPACITY, FORK
POSITIONER, FFL 3 STAGE
MAST 82"/187", B/U
ALARM, LP
5641 HRS



EQ# 1140896

HYSTER 2013 S35FT,
3500# CAPACITY, SIDE-
SHIFT, FFL 3 STAGE MAST
82"/187", B/U ALARM, LP
1712 HRS



EQ# 1143438

YALE 2012 GLC040SVX,
4000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 82"/187", B/U
ALARM, LP
4928 HRS



EQ# 1143440

YALE 2012 GLC040SVX,
4000# CAPACITY, FOUR
FUNCTION, FFL 3 STAGE
MAST 82"/187", B/U
ALARM, LP
6501 HRS



EQ# 1143437

YALE 2012 GLC040SVX,
4000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 82"/187", B/U
ALARM, LP
4041 HRS



EQ# 1100564

ABSOLUTE EZ-UP 2015
ISP-11 INDUSTRIAL STOCK
PICKER, 17.5' WORKING
HEIGHT, 57" OUTSIDE
TURNING RADIUS
SEVERAL IN STOCK

USED EQUIPMENT



EQ# 1092084

YALE 2003 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
6436 HRS



EQ# 1124525

YALE 2005 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
5123 HRS



EQ# 1118612

YALE 2005 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
7598 HRS



EQ# 1117246

YALE 2005 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
5915 HRS



EQ# 1118377

YALE 2005 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
6096 HRS



EQ# 1118378

YALE 2005 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
5261 HRS



EQ# 1047649

YALE 2004 GLP050RG,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
7323 HRS



EQ# 1037060

YALE 2011 GLC050VX,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 83"/189", B/U
ALARM, LP
5315 HRS



EQ# 1140045

HYSTER 2005 H50XM,
5000# CAPACITY, FFL 3
STAGE MAST 84"/189", B/U
ALARM, LP
6761 HRS



EQ# 1103845

HYSTER 2006 H50FT,
5000# CAPACITY, SIDE-
SHIFT, FFL 3 STAGE MAST
83"/189", B/U ALARM,
LP, NON-MARKING TIRES
3525 HRS



EQ# 1144050

YALE 2006 GLP050VX,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
3904 HRS



EQ# 1045508

MANITOU M30-4T, 5000#
CAPACITY, 4 WHEEL DRIVE,
SIDE-SHIFT, FORK
POSITIONER, 2 STAGE MAST
159"/173", B/U ALARM,
DIESEL, 2583 HRS

Ask about our **LEASING** options!

USED EQUIPMENT



EQ# 1144051

EQ# 1143912

EQ# 1021644

EQ# 1052423

YALE 2006 GLP050VX,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
4636 HRS

YALE 2006 GLP050VX,
5000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 90"/200", B/U
ALARM, LP
3923 HRS

YALE 2006 GLC060VX,
6000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 85"/181", B/U
ALARM, LP
24789 HRS

YALE 2012 GLC060VX,
6000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 88"/187", B/U
ALARM, LP
2606 HRS



Craig Simonsen
(316) 393-5277



David Brake
(316) 655-8476

Contact your **BERRY**
MATERIAL HANDLING
Sales Representative



Gene Ogle
(785) 640-8100



EQ# 1143541

EQ# 1138155

EQ# 1143508

EQ# 1077644

YALE 2006 GLP060VX,
6000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 93"/199", B/U
ALARM, LP
5389 HRS

YALE 2006 GLP060VX,
6000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 93"/199", B/U
ALARM, LP
4296 HRS

YALE 2006 GLP060VX,
6000# CAPACITY,
SIDE-SHIFT, FFL 3 STAGE
MAST 93"/199", B/U
ALARM, LP
4902 HRS

YALE 2013 MPE060VG,
6000# CAPACITY,
24 VOLT ELECTRIC
PALLET TRUCK
1723 HRS

And don't forget - We RENT!

NEW EQUIPMENT



EQ# 1143381

YALE 2017 GLP040SVX,
4000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
84"/187", B/U ALARM, LP



SEVERAL AVAILABLE

YALE 2016 MPB045VG,
4510# CAPACITY PALLET
JACK, 24-VOLT ELECTRIC



EQ# 1138952

YALE 2017 GLP050VX,
5000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
86"/194", B/U ALARM, LP



EQ# 1135367

UTILEV 2016 UT30P,
6000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
89"/188", B/U ALARM, LP

The Versatile MX Series - Now Available!



EQ# 1140531

YALE 2017 GLP050MX,
5000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
86"/194", B/U ALARM, LP



EQ# 1141578

YALE 2017 GLP050MX,
5000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
86"/194", B/U ALARM, LP



EQ# 1138954

YALE 2017 GLP050MX,
5000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
86"/194", B/U ALARM, LP



EQ# 1143384

YALE 2017 GLP060MX,
6000# CAPACITY, SIDE-SHIFT, FFL 3 STAGE MAST
87"/181", B/U ALARM, LP

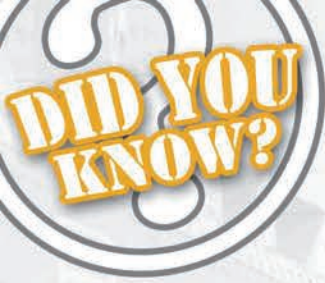
Drivers, Start Your Options

Move into the fast lane with everything you want, and nothing you don't.

Introducing the Yale® MX series, available in over a **TRILLION** configurations.



Factory Warranty with Purchase



YALE VISION CAN BE CUSTOMIZED TO MATCH YOUR FLEET APPLICATIONS

The Yale Vision portal provides 24/7 access to reporting and administrative functions. With the ability to create customized reports specific to your fleet requirements and a full suite of administrative tools, Yale Vision enables fleet operators to view and manage fleet activity by operator, location, region and even country.



Wireless Monitoring: Manage, Maintain and Protect Your Assets

- **Remote Hour Meter / Usage Tracking-**
View individual or fleet utilization over user-specified intervals
- **Impact Sensing-**
Simply set an impact threshold and Yale Vision does the rest, reporting impact type and time.
- **Cost of Operations-**
Create operational reports by truck, fleet and location.
- **PM Tracking-**
Manage periodic maintenance service activities based on actual hours in service, with complete records available via the portal.



Wireless Access: Control Unauthorized Access and Energy Costs

- **Access Control -**
Require operator credentials to match truck requirements, preventing access by untrained operators.
- **Automatic Shutdown-**
Save energy with automatic shutdown when a truck is not in use.



Wireless Verification: Verify Operator Checklist Completion

- **Operator Pre-Shift Checklist-**
If completing a checklist is part of your operator requirements, checklists can be programmed right into the Yale Vision unit, with full visibility via the portal.

BRIAN ZIMMERMAN

Division Parts & Service Manager

316-945-0101

bzimmerman@berrymaterial.com



BERRY

MATERIAL HANDLING

3769 McCormick, Wichita, KS 67213

RETURN SERVICE REQUESTED



Would you like to receive the Lifter by e-mail or alter your mailing preferences?

E-mail marketing@berrymaterial.com

Extend the life of your industrial batteries

Battery Regeneration Service

Now Available in Wichita!

Batteries lose capacity and efficiency over time due to the buildup of lead sulfate crystals.

First, we monitor and evaluate the condition of your lead-acid battery to determine if cells need to be replaced or if they can be regenerated.

When the analysis is favorable, the battery is run through a cycle that safely discharges, desulfates, and restores your battery. This cost-effective service is a fraction of the cost of a new battery!

Call for a quote or to schedule service :

WICHITA

Todd Williams 316-945-0101

TOPEKA

Rob Allen 785-228-2225